General Managers Report 5/8/20

Website

Updated with new entry forms, schedules, check your entry page, club details, sponsors etc.

Sponsorship

Meeting current and future sponsors ongoing. Contacted over 45 organisations, secured meetings with a small fraction. Have retained sponsors Dynasty Sport, Ryman Healthcare, After Hours Medical Centre, Cancer Society Wellington, Aerial Master, Henselite/Bowls Online and New World. Lost Ged Boyle, Bks Motor Lodge and Funeral Link. Gained Bluebridge, TBI Health. Currently still negotiating with Gazley Motors, Kiwi Trophies, the Angus Hotel, Good Fortune Coffee and Bowls Specialists.

Organisations starting to prioritise spending so we need to demonstrate actual commercial gain for them. This will take some work.

Grants

Infinity declined grant for salaries. Had applied to NZCT for \$30,000 contribution to salaries, they asked to resubmit in Ocotber. Completed outstanding audits.

Got 12 month extension on grant deadline from Pelorus Trust for the club workshops.

Will look to apply to One Foundation (Salaries), Pelorus (Vehicle), Pub Charity (Video Equipment?), Lion Foundation (Office expenses) this side of Christmas.

Financial Reviewer

Working with SBA as our new financial reviewer. Taking longer than anticipated due to new regulations and some 'strange' historical accounting procedures. This should be completed shortly and will send this, along with annual report, to clubs asap.

Handbook

Started working on and updating the handbook. Clubs starting to send through details. Pivotal Print will once again print this for us through our partnership. Looking at printing early September for distribution early-mid September.

Meetings

Ongoing meetings with clubs and key stakeholders. Regular forums with Sport Wellington and meetings with Bowls New Zealand, Auckland and Canterbury.

High performance

The men and women rep squads met at Naenae on 8th and 15th July.

Schools

Taranaki vs Wellington schools rep match is scheduled for Oct 2nd in Waikanae. Sharman and Nigel (possibly Dayle) to attend.

Comms

Regular email and phone conversations. Currently work phone is having an issue and is also not diverting. Unsure how long it's been like that but possibly about a week. Regular updates going out to clubs via email and to the community through Facebook and Digital Newsletter.

General

Aeneral admin, book keeping and banking duties as required.